

### Plan Benefits and Features

<b>Group Size</b>	2 to 19 Employees
<b>Benefit Schedules</b>	- One or two times annual earnings <sup>1</sup> - Flat amount coverage for all
<b>Maximum Benefit</b>	\$200,000
<b>Minimum Benefit</b>	\$10,000
<b>Non-Medical Maximums</b>	- \$50,000 for 2 to 5 Insureds - \$75,000 for 6 to 9 Insureds - \$100,000 for 10 to 19 Insureds These maximums reduce by 50% for employees age 70 or older on their effective date of coverage
<b>Benefit Reduction Schedule</b>	Benefit reduces 50% at age 70 and terminates at retirement
<b>Accidental Death &amp; Dismemberment Benefit</b>	Pays an additional benefit for the accidental loss of life or for specific losses resulting from an accident
<b>Seat Belt Benefit</b>	An additional AD&D benefit of \$10,000 is payable if the Insured dies in an auto accident while wearing a seat belt <sup>2</sup>
<b>Accelerated Benefit</b>	50% of life insurance amount payable to terminally ill insured
<b>Premium Waiver</b>	Available to insureds who become totally disabled prior to age 60 and remain disabled for nine consecutive months
<b>Conversion Privilege</b>	Life insurance may be converted to an individual policy without evidence of insurability when coverage either terminates or reduces
<b>Contributions</b>	Employers can pay all of, part of, or none of the premium
<b>Carve Outs</b>	Permitted for 2 or more eligible employees within a class
<b>Rate Guarantee</b>	Initial rate guaranteed for 36 months

<sup>1</sup>Definition of Earnings — basic salary exclusive of overtime, bonuses and other special forms of compensation. Commission earnings will be based on the average earnings of the prior 24 months.

<sup>2</sup>Not yet available in OR, VT, WA

### Additional Plan Information

#### Eligibility

**Employer Eligibility:** Most employers are eligible to participate. A list of ineligible businesses is shown on the opposite side of this page. Firms with employees residing on employer's premises are also ineligible.

**Employee Eligibility:** Eligible employees are those actively working full time for a minimum of 30 hours per week year round (non-seasonal) who have satisfied the employer's minimum service requirement.

**Additional Plan Information (continued)**

**Participation Requirements**

The following minimum participation requirements must be met:

- 2 to 5 eligible employees – all must be insured
- 6 to 9 eligible employees – all but one must be insured
- 10 to 19 eligible employees – 75% must be insured

**Contribution Levels**

Provided all participation requirements are met, employees may contribute up to 100% of premium. If the employer pays 100% of the premium, all eligible employees must be insured.

**Group Policy Effective Date**

SmartChoice Life and AD&D effective date is the first of the month following receipt of all application submission materials.

**Accidental Death & Dismemberment Benefit**

The AD&D benefit will be paid for bodily injuries resulting directly from an accident. Covered losses must occur within 365 days of the accident. The full benefit is payable for the loss of any of the following: life, both hands, both feet, the sight of both eyes, speech and hearing, one hand and one foot, one hand and the sight of one eye, one foot and the sight of one eye. One half benefit is payable for the loss of any of the following: one hand, one foot, speech or hearing, the sight of one eye. Benefits will not be paid for a loss: 1) caused by suicide or intentionally self-inflicted injuries; or 2) caused by or resulting from war or any act of war, declared or undeclared; or 3) which sickness, disease or myocardial infarction, including medical or surgical treatment thereof, is a contributing factor; or 4) caused by an accident that occurs while in the armed forces of any country.

**Ineligible Businesses**

The following groups are ineligible for the SmartChoice Life Plan:

<b>SIC Code(s)</b>	<b>Industry Classification</b>	<b>SIC Code(s)</b>	<b>Industry Classification</b>
0971	Hunting & Trapping	7381	Detective, Guard & Armored Car Services
1011-1241	Metal & Coal Mining	7922-7929	Theatrical Producers/Entertainers
1311-1499	Oil/Gas Extraction, Mining & Quarrying	7941-7999	Amusement & Recreation Services
2111-2141	Tobacco Products	8811	Private Household
2892	Explosives	8999	Services, Nec
3292	Asbestos	9221-9229	Public Safety
3482-3489	Ordnance Accessories	9511-9512	Environmental Administration
4311	US Postal Service	9711	National Security
4512-4581	Air Transportation	9721	International Affairs
5812-5813	Eating & Drinking Places		
5921	Liquor Stores		

This brochure is designed to highlight the features of RSL SmartChoice insurance plans underwritten by Reliance Standard Life Insurance Company. This brochure is not a contract. Information contained herein is subject to the group insurance policy provisions and the company's underwriting guidelines, and may be subject to change. The availability of this offer may change.

Insurance is provided by group policy form LRS-6422, et.al. issued to the Reliance Standard Group and Blanket Insurance Trust situated in Rhode Island.\* Certain plan designs may not be available in all states.

Reliance Standard Life Insurance Company provides insurance products and services in all states (except New York), the District of Columbia, Puerto Rico, and the U.S. Virgin Islands. Product availability and features may vary by state/jurisdiction.

This brochure is intended for use by agents and brokers only. It is not intended for distribution to the general public.

To be appointed by Reliance Standard, please call 1-800-351-7500 x3971.

\*Reliance Standard Employer Trust situated in Delaware for Pennsylvania employers. In SD, OR and ME the policy is issued to the employer.